STATISTICS
From populated centers to remote areas, varying routes and modes, our clients are provided with the maximum choice and minimum cost.

Modes of Transportation

<table>
<thead>
<tr>
<th>Mode</th>
<th>2013</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Airfreight</td>
<td>29.95%</td>
<td>35%</td>
</tr>
<tr>
<td>Trucking</td>
<td>37.20%</td>
<td>47%</td>
</tr>
<tr>
<td>Ocean freight</td>
<td>14.02%</td>
<td>16%</td>
</tr>
</tbody>
</table>
Unitrans Transportation Sea Ports Statistics, 2014

- Poti, Georgia, 83%
- Bandar Abbas, Iran, 14%
- Hamburg, Germany, 3%
UNITRANS performs transportation all over the world by all modes of transportation.

Company’s advantage is also in provision of full set of services for “door-to-door” transportation, including packing, insurance, customs clearance and warehousing.

**PROFESSIONAL SERVICES**

- Truck transportation (FTL, LTL, Refrigerated Trucks)
- Air transportation
- Ocean transportation (FCL, LCL, Refrigerated container, Bulk, Ro-Ro)
- Railway transportation
- Project transportation
- Heavy Lift and Oversized Cargoes Transportation

**COMPLIMENTARY SERVICES**

- Packing
- Insurance
- Customs clearance
- Local delivery
- Loading/ unloading
- Warehouse handling
Turnover

In correspondence to Armenian import and export statistics, the major part of UNITRANS transportations makes importing, as it is shown below:

2013

Import: 93.87%
Export: 5.36%
Other: 0.77%

2014

Import: 90%
Export: 4%
Other: 6%
Geography

The major part of UNITRANS transportations is made within Western and Central European region and Asian countries.

2014

- Western and Central Europe, 58.34%
- Asia, 18.51%
- CIS/ European countries, 9.88%
- Eastern Europe, 7.34%
- Africa, 0.22%
- South America, 0.05%
- Australia, 1.51%
- North America, 4.05%
- Central Asia, 0.11%
- South America, 0.05%
Projects and Customers

Besides the transportation itself, UNITRANS offers full set of services that accompany transportation: packing, insurance, customs clearance and warehousing.

UNITRANS is aimed to meet interests of the customers in spite of the frequency and the volume of their orders.

Due to it Unitrans was able to increase the volume of the shipments after the 2008-2009 crisis.

The opportunity of consolidated transportation allows handling of both: small and big orders.

Among company’s customers are commercial enterprises, embassies, NGOs, state and international organizations.